



Home Buyer Questionnaire

Last Name (s): _____ Home Phone: (____) _____
 First Name: _____ Work Phone: (____) _____
 E-mail: _____
 First Name: _____ Work Phone: (____) _____
 E-mail: _____
 Home Address: _____
 City: _____ State: _____ Zip: _____

To help you achieve your goals in relation to buying a home I need to ask you some questions that will help me to understand how I can serve you best.

Tell me, what is the primary reason you are interested in finding a new home?

What is your marital status? Single Married Separated
 How many years have you been married? _____ Anniversary Date: _____

How many children do you have? _____
 Names:

#1 _____	Birthdate: _____
#2 _____	Birthdate: _____
#3 _____	Birthdate: _____
#4 _____	Birthdate: _____

Do you have any special school requirements?

Do you have any pets? Yes No
 Type of pets: _____ Pets' Names: _____

Approximately how many square feet are you looking for in a home? _____
 Number of bedrooms? _____ Number of bathrooms? _____ Yard Size? _____

What is the price range you would like to stay within? _____
 What is the absolute highest you would consider spending if you found the perfect house? _____

Please rate the importance of each feature that you would like in a home.

Choose the number that best fits your desires: 1 being not important ... 5 being very important.

	1	2	3	4	5		1	2	3	4	5
Fireplace	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	Closet space	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>
Entertainment area	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	Den	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>
Family room	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	Modern Kitchen	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>
Carpet color	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	Pool/Spa	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>
Open feeling	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	Large yard	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>
Family neighborhood	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	Easy Care Yard	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>
Single story	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	Privacy	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>
Double story	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	BBQ area	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>
Dining room	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	View	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>
Close to schools	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	Close to shopping	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>
Close to work	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	Location	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>

Is there a special feature I have not mentioned that is important to you? _____

What I would like you to do now is describe what you would consider an ideal home for you.

Tell me about the floor plan, decor, yard, etc.:

Tell me about your lifestyle. What do you see yourself doing in your new home?

(Entertaining, relaxing, raising a family, etc.)

Are there any geographic areas you have in mind that you would like to look at? _____

What attracted you to this area(s)? _____

What do you feel will be the key factors in your purchasing decision? (Price, terms, locations, etc.)

What time frame do you have in mind for moving? _____

What will you do if you do not find a home in that time frame? _____

Do you need to sell another home before moving? Yes No

Is that home currently listed for sale? Yes No

If yes, how much is it listed for? _____ How long has it been on the Market? _____

Agent that you listed with? _____ Phone: _____

Is there anything that would prevent you from purchasing a home if you found one that fits your needs?

If so, please explain:

My goal is to help make buying your home a positive experience and in order to do that we need open communication between us. That way the little problems that naturally come up in buying a home can be handled easily and without stress. Is there anything that you would like to tell me that you feel might be helpful in our working together?

Do you have a person you would prefer me to use as the main contact? Yes No Either

If yes to above, who is the preferred contact? _____

When is the best time(s) for me to call you?

Mon: Yes No Time _____ Tue: Yes No Time _____ Wed: Yes No Time _____
Thu: Yes No Time _____ Fri: Yes No Time _____
Sat: Yes No Time _____ Sun: Yes No Time _____

When is the best time for you to look at property? _____

Do you understand how the real estate MLS service works? Yes No

Do you understand how an agent who finds you a home gets paid? Yes No

After I have shown you a number of homes that are close but not quite the one you are looking for and you walk into an Open House being held by another agent and realize this is the home, what would you do?

Check one:

- a: Ask the agent at the open house to write up the offer. or
- b: Call and ask me to write up an offer on the home.

Are you willing to commit to working with only with me to help you find a home? Yes No

Comments:

I authorize Realtor[®], _____, to contact me via telephone, fax, and e-mail regarding current and future real estate business.

Signature _____ Date: _____